



## Section: Planning

### Task 12: We establish objectives and energy performance targets.

#### Getting It Done

1. Develop and record your organization's objectives and energy targets.
2. Obtain top management's approval of the objectives and energy targets
3. Communicate the energy objectives and energy targets appropriately to your organization

#### Task Overview

Objectives and energy targets are important outputs of the planning process. Objectives are specific outcomes that your organization sets for itself in order to meet its energy policy commitments. Objectives can be strategic, tactical, or operational. Energy targets are quantified objectives of energy performance improvement. The objectives and energy targets, along with their related action plans (see Task 13 [Action Plans for Continual Improvement](#)), are the driving force for continual improvement of your organization's energy performance and energy management system (EnMS).

*This guidance is relevant to sections 6.2.1 and 6.2.2 of the ISO 50001:2018 standard.*

Associated Resources	Short Description
<a href="#">50001 Ready Playbook Task 12</a>	Objectives and Targets

#### Full Description

##### SEEC Tips

For certain energy-intensive industries (i.e., cement, steel, and petrochemicals), SEEC has set energy efficiency targets that must be adhered to. The current SEEC target for these industries is to meet the average of the 2018 benchmark by the end of year 2025. Saudi energy-intensive organizations with reporting requirements to SEEC may want to utilize their existing energy intensity reduction targets based on whether they've already met the SEEC target or still are working towards the target. They may want to develop alternate targets based on regression analysis and self-improvement (e.g., 10% improvement in normalized energy consumption over two years).

Saudi energy auditing companies may also be able to help organizations to establish targets by identifying the potential energy savings at the organization. SEEC is the entity responsible for licensing companies in Saudi Arabia intending to perform energy efficiency related services in the building and industry sector. This includes providing licenses for three types of companies: 1) Energy



audit companies, 2) Energy Service Companies, and 3) Industrial Energy Audit Companies. SEEC maintains an [online listing of licensed companies](#). More details about each type of license is also available on the [SEEC ESCO website](#). Organizations seeking external support to identify energy efficiency targets should contact one or more licensed companies to inquire on related services that can be provided.

### **Gather and review appropriate inputs to establish objectives and energy targets**

In ISO 50001, the term *objective* means “results to be achieved.” No specific results are mandated by the standard, and in turn objectives are established by you so long as they are consistent with the commitments documented in the energy policy. It is important to note that the definition of *objective* accommodates both quantitative and qualitative results. This means that objectives can relate to the continual improvement of the energy management system (EnMS), energy performance, or other business objectives. Objectives related to improvement of the EnMS are often qualitative, although it is preferable that the improvement be quantified in some way.

Energy targets are quantifiable objectives of energy performance improvement. Energy targets can be associated with other objectives, or they can be stand-alone results to be achieved.

An important first step in establishing objectives and setting energy targets is to get the right people together and provide them with the inputs needed to develop relevant objectives and energy targets. The energy team is a key participant in this activity, but involving other functions can be beneficial if they are not already represented on the energy team.

#### **Learn More: Other functions to involve in developing objectives and energy targets**

For the purpose of establishing objectives and energy targets, a recommended best practice is to supplement the energy team, as appropriate, with the following:

- Individuals with energy expertise
- Personnel in specialized functions, such as accounting or finance
- Personnel familiar with operational or production equipment
- Management familiar with organizational plans and goals
- Suppliers or contractors that provide energy equipment or technical resources
- Interested parties, such as customers

There are specific requirements that objectives and energy targets must meet. They must be consistent with the energy policy. This means that the objectives and energy targets are the mechanisms for putting the energy policy commitments into action. For example, an objective to reduce overall energy consumption by 2022, with an energy target to reduce natural gas consumption by 5 percent by the end of this fiscal year is intended to achieve energy performance improvement, one of the commitments made in the energy policy.

Objectives and energy targets must take into account applicable requirements and opportunities for



energy performance improvement. Applicable requirements include the legal, voluntary, and other requirements of interested parties that you determined in Task 2 [People and Legal Requirements Affecting the EnMS](#). This means that you need to consider and meaningfully incorporate the potential energy improvement opportunities that you identified, prioritized, and can realistically achieve, as determined in Task 10 [Improvement Opportunities](#). Your objectives and energy targets should focus on the requirements your organization has to meet and the potential energy projects identified as a high priority that can be achieved realistically.

Your objectives and energy targets should also consider the significant energy uses (Task 9 [Significant Energy Uses \(SEUs\)](#)) you have identified. The fact that significant energy uses (SEUs) must be considered in objectives and energy targets recognizes that not all SEUs may be candidates for improvement, in spite of the fact that they are major energy consumers. However, if there is an attractive improvement opportunity related to an SEU, you are encouraged to set an objective and/or energy target related to that improvement.

Other inputs that you may want to consider in the objectives and energy targets are the realities of your organization's business and financial situation, operating conditions, and constraints. The goal is to set objectives and energy targets that are achievable and compatible, and that align with your organization's strategic business plans and result in successful improvement of energy performance and the EnMS.

## Examples of objectives and energy targets

Objectives can be:

- strategic, tactical or operational.
- results to be achieved for multiple disciplines (e.g., achieve energy, environmental, and financial results).
- applied at different levels (e.g., strategic, organization-wide, project or process specific).
- expressed in different ways (e.g., aim, goal, purpose).

An example of an objective related to energy performance improvement is: "Reduce energy intensity by 10 percent in five years from the 2019 baseline."

An example of an objective related to improvement of the EnMS is: "Improve energy-related communications to on-site suppliers and contractors by the end of FY2020."

Energy targets are quantitative and may or may not be associated with objectives.

Examples of energy targets that may or may not be associated with the previous example of an objective related to energy performance improvement are:

- "Reduce electricity intensity by 5 percent compared to a 2019 baseline by the third Quarter of 2021."
- "Reduce lighting system consumption 10 percent compared to a 2019 baseline by the end of FY



2020.”

As part of taking into account energy performance improvement opportunities in objectives and energy targets (see “Gather and review appropriate inputs” above), you may find it necessary to closely evaluate the potential energy savings associated with a specific energy savings opportunity to determine an appropriate objective or energy target. Or, alternatively, an objective or energy target will drive the choice of which energy savings opportunities are implemented to achieve that objective and/or energy target.

Objectives and energy targets must be monitored through an ongoing process of review. The extent to which objectives and energy targets have been achieved is reported to top management through the management review process (see Task 23 [Management Review](#)). Sometimes after the initial establishment of the objectives and energy targets, an organization discovers that the data or metrics needed to measure or monitor the objective and/or energy target needs to be revised.

Documented information on the objectives and energy targets must be retained. The information retained may be in any format appropriate for your organization. The optional [50001 Ready Playbook Task 12](#) worksheet is one tool to recording objectives and energy targets and the required inputs.

### **Obtain management approval**

Top management is responsible for ensuring that objectives and energy targets are established, for ensuring they align with the organization’s strategic direction, and for providing the resources needed to achieve them.

Present the objectives and energy targets to management for review and approval in a clear and understandable format. Sufficient information should be provided to justify the purpose of the objective(s) and energy target(s) and its relationship to the organization’s business goals and energy policy commitments. Management approves the objectives and energy targets or provides direction for any needed changes.

The optional [50001 Ready Playbook Task 12](#) worksheet provides a convenient way to communicate the proposed objectives and related energy targets to management. This helps inform management on the relevant inputs and identifies how the objectives and energy targets will be monitored.

### **Communicate the objectives and energy targets**

Once the objectives and energy targets have been approved by top management, they are broadly communicated across the organization using the communication and training processes of the EnMS (see Task 15 [Awareness and Communication](#)). Start by communicating the objectives and energy targets back to the energy team and then, to all personnel who can affect them or have a role in achieving them. While some personnel may not have direct responsibility for achieving the objectives and energy targets, broad awareness of your organization’s improvement efforts promotes a culture of energy efficiency and supports positive energy behavior.



Employees and on-site contractors will need to be aware of how they contribute to achieving the objectives and energy targets, so ensure that this information is incorporated into your organization's EnMS Awareness Training (see Task 15 [Awareness and Communication](#)). Periodically update personnel on progress made towards achieving the objectives and energy targets, and celebrate success when they are achieved.